

ALIENS IN THE HARBOR

Durin the "Zoosphere – 2007" exhibition SPE "Rateks" presented new U/S scanners of its own production. Irina Glen, commercial manager of the company, told us a few words about their history:

– Our company has been on the market for 17 years. Everything started, when new researches, devoted to ultrasound, were organized in the Institute of airspace instrumentation. Then a small laboratory was founded that created the first devices. Now in our company we have a real team.

Though it is small, our devices are demanded. Last years we also developed other spheres of our business: now we don't only produce installations, but also mount them ourselves and upgrade them. Along with U/S scanners we provide laboratory

equipment for veterinary medicine, diagnostic equipment from German companies, surgical tables, illuminators, – we really provide a wide choice of equipment especially for veterinary medicine. It is a very profitable sector: veterinary doctors now have enough money, so they are interested in purchasing new equip-



NOTE:

JSC SPE "Rateks" (St. Petersburg)

Specializes in production of U/S scanners "Raskan". Organizes the supplies of equipment for veterinary medicine: surgical tables, illuminators, diagnostic equipment, laboratory equipment, dental specialities, X-ray units, physiotherapy equipment, hair cutting machines, furniture.

ment. The most demanded devices are: U/S scanners other laboratory equipment (biochemical and hematologic analyzers, microscopes, etc.). The U/S courses, jointly organized by us and the Institute of Veterinary biology, are also very popular. The market is ready for these products, especially in St/ Petersburg. The veterinary clinics are very much interested in purchasing new equipment. Thus they can buy it, increase the number of their services, and attract new clients.